

voestalpine Eurostahl
Internationale Wirtschaftsbeziehungen
IW/OC/Zm
Linz, 2001-11-08

Exclusion request voestalpine Stahl

(a) + (b) Name for the product (HTS number), Description of the product
Grade SAE 8667 modified and Grade SAE 8667 - Hot-Rolled Pickled and Oiled in Coils
(U.S. TARIFF: 7225.30.70.00) :

(c) Basis for Exclusion Request

Limited supply because of only two U.S. supplier.

At least WCI is not able to produce as the European and Japanese Mills. Lack of chance to switch between producers in case of production and quality issues.

(d) U.S. Producers

WCI, Warren, OH
Rouge, Detroit, MI

Producers have been listed based on the experience of the Customer and the Mill.

Foreign Producers in addition to voestalpine STAHL

Thyssen/Krupp, Germany
Sumotomo, Japan
NKK, Japan

Producers have been listed based on the experience of the Customer and the Mill.

(e) Estimates Consumption 1996-2000

1996	11,000mt	\$7,040,000
1997	11,000mt	\$7,040,000
1998	11,000mt	\$7,040,000
1999	11,000mt	\$7,040,000
2000	11,000mt	\$7,040,000

Estimates have been made based on the experience of the Customer and the Mill. Based on this yearly tonnage and value didn't change significantly.

Estimates Consumption 2001-2005

2001	11,000mt	\$7,040,000
2002	11,000mt	\$7,040,000
2003	11,000mt	\$7,040,000
2004	11,000mt	\$7,040,000
2005	11,000mt	\$7,040,000

Estimates have been made based on the experience of the Customer and the Mill. Based on this yearly tonnage and value are not expected to change significantly.

(f) U.S. Production 19996-2000

1996	5,500mt
1997	5,500mt
1998	5,500mt
1999	5,500mt
2000	5,500mt

Estimates have been made based on the experience of the Customer and the Mill.

(g) Availability of Substitute Products

According to the customer no substitute is available for the product.

US-Customers for this product - Contacts

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